

# Join us on our way into a green future

Company Presentation May 2025





## About clearvise

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Financials & Outlook



# 01 About clearvise

# **Fast-growing** independent power producer for renewable energies clearvise at a glance



→ Pure-Play European electricity producer from renewable energies

- → Total portfolio 489 MW, thereof 352 MW operating, 19 MW under construction, 118 MW under development<sup>2</sup>
- → Stable and predictable cashflows thanks to feed-in tariffs and PPA contracts
- → Secured project pipeline of 117 MW underlines great growth potential

→ Conservative financing structure with an equity ratio of 41%

352 🏹

MW in operation<sup>1</sup> (31.12.2024: 316 MW) MW under construction/ development<sup>2</sup>

137

105 🖾

GWh produced<sup>1</sup> (3M/2024: 116 GWh) 5.6 EURm adj. EBITDA<sup>1</sup> (3M/2024: EURm 7.2)

9.2

EURm Revenue<sup>1</sup> (3M/2024: EURm 10.2)

圖

41%

Equity Ratio<sup>1</sup> (31.12.2024: 42%)

<sup>1</sup> As of March 31, 2025 | <sup>2</sup> as of May 13, 2025 and includes German Triticum agri-PV project with 16.75 MWp, SPA signed, closing in progress

## Solid business development with potential for growth



#### **Financial Overview**

In EUR thousands	3M 2025	<b>3M 2024</b> <sup>1</sup>	Absolute change	Change in percent
Operating Portfolio (MW)	352	316	36	11%
Production (GWh)	105	116	-11	-9%
Revenues	9,2	10,2	-1	-10%
Adjusted EBITDA <sup>2</sup>	5,6	7,2	-1,6	-22%
Adjusted EBITDA-Marge <sup>2</sup>	61%	71%	-0, 1	-14%
Total Assets	390	376	13,8	4%
Equity	159	160	-0,3	0%
Equity ratio	41%	42%	0,0	-4%

<sup>1</sup> divestment Biogas plant <sup>2</sup> Adjusted by nonperiod expenses/income and other expenses that are not related to the operating business <sup>3</sup> as of 31,12.2023

## Experienced Management Team with longstanding Track Record Management Team



Petra Leue-Bahns **Chief Executive Officer** 

CEO since March 2020 | >25 years in the industry

Previous roles:

- Member of the management board of ABO Energy, ٠ responsible for project finance and sales
- Chief Operating Officer of Sky Solar Holdings ۲
- Member of the management board of ecolutions group ٠
- Director of New York based investment banking boutique • **Global Capital Finance**



CFO since July 2022 | >15 years in the industry

Previous roles:

- Head of Finance at clearvise •
- Senior Manager in the infrastructure team of Ampega ٠
- Project Finance and sales at ABO Energy
- Project Finance team of Landesbank Baden-Württemberg





## The investment strategy is closely aligned with the needs of our stakeholders Investment strategy





#### Secure Investments

 $\rightarrow$  Direct investments in wind on-shore, PV in "ready-to-build" or "operating" stage to mitigate risks

#### Min. 10% of AuM per country

→ Investments only in established electricity markets with growth potential; it should be possible to invest at least 10% of AuM in the respective country in the foreseeable future

#### 5-50 MW Sweetspot

→ Focus on small and medium-sized projects avoids cluster risks and competition with large institutional investors

#### Value add investments

→ Development stage projects and new renewable energy technologies (for example, Agri-PV parks)

#### Agile participation in dynamic market development

→ Increase returns through active portfoliomanagement, clearPARTNERS investments in joint codevelopment, strategic M&A and new technologies

## Innovative acquisition strategy to drive profitable growth



**Business model** 

our demand is

## **PROFITABLE GROWTH**

clearVALUE

Value-enhancing investments in operational and construction-ready projects

#### clearPARTNERS

Co-development + co-IPP model for cooperation with small and mediumsized developers clearSWITCH

Contribution in kind: Assets in exchange for shares

352 MW operational portfolio generating cash inflow is the basement of clearvise<sup>1</sup>

## Investment strategy of clearvise allows for a balanced risk & return Risks & return profile



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## Difficult market conditions for shares in the renewable energy sector

clearvise share vs. RENIXX® (Renewable Energy Industrial Index)



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# 02 Portfolio & Projects

## No investment pressure – portfolio expansion only if sustainable Portfolio Overview





## Successful expansion of investment portfolio in a volatile environment

- → Recent acquisitions:
  19 MW Windfarm Weilrod 2 (under construction)
  - 17 MW PV park Tritium<sup>1</sup> (under development)
- → clearPARTNERS model ensures growth from own strength

#### Investment portfolio of 489 MW

- $\rightarrow$  352 MW in operation
- $\rightarrow$  19 MW under construction
- $\rightarrow$  119 MW under development

#### Pipeline ~386 MW<sup>2</sup>

- $\rightarrow$  117 MW in exclusivity
- → Further~269 MW under negotiation

## High security due to long lasting tarifs Tarif mix



Volume weighted average Tarif (EUR/MWh)<sup>1</sup>

Volume weighted average Residual Term (years)<sup>1</sup>



Tarifs in France and Ireland are indexed and therefore secure clearvise against inflation risk. Tarifs in Germany can be seen as a floor and allow upside if market prices go up

Due to newer acquisitions in Germany, weighted tarif duration is longer.

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## Strategic Portfolio Development

No growth at any price, profitable + risk-conscious growth is our focus





- **2022:** clearvise doubled the operating portfolio within ~2 years
- **2023:** Signed 1st clearPARTNERS cooperation, strategic decision to exit Finland to address increasing cannibalization effects and competition,
- **2024:** Digitalisation + automization of asset management, market entry Italy, execution and commissioning of pipeline projects, further clearPARTNERS cooperations
- 2025: Start of active dividend strategy, execution and commissioning of pipeline projects, cautious and risk-conscious portfolio expansion to adress short- and mid-term volatility of renewables market

**2025** onwards: Focus on asset management and optimization, cautious and risk-conscious portfolio expansion execution of clearPARTNERS pipeline projects ("Growth through own efforts")



# 03 Financials & Outlook

### Revenue decreased by ~19% mainly due to sale of finnish windfarms Revenue per 31. March 2025



In kEUR	3M 2025	3M 2024	$\Delta$ in kEUR	$\Delta$ in %
PV	1,686	1,035	651	63%
Wind	7,530	9,166	-1,635	-18%
Total	9,216	10,201	-985	-10%

In kEUR	3M 2025	3M 2024	$\Delta$ in kEUR	$\Delta$ in %
Germany	3,343	3,767	-424	-11%
Ireland	2,438	2,733	-295	-11%
France	3,435	3,701	-266	-7%
Total	9,216	10,201	-985	-10%

- → The Group generated revenue of EUR 9,216 thousand in the first quarter of the 2025 financial year (Q1 2024: EUR 10,201 thousand), a drop of EUR 985 thousand or 10%.
- → The first quarter was generally characterized by below-average wind conditions in all countries. This weather-related development had a Group-wide impact on electricity generation and is the primary driver of the fall in revenue at Group level.

## EBITDA effect mainly driven by revenue

#### Profitability per 31. March 2025

In kEUR	3M 2025	3M 2024	$\Delta$ in kEUR	$\Delta$ in %
EBITDA	5,631	7,169	-1,538	-21%
Adj. EBITDA <sup>1</sup>	5,622	7,187	-1,565	-22%
EBIT	1,294	3,390	-2,096	-62%

- → Operating EBITDA came to EUR 5,622 thousand in the reporting period (Q1 2024: EUR 7,187 thousand)
- → Main reason are lower revenues given wind ressources in first quarter



<sup>1</sup> Adjusted EBITDA excludes the effects of one-time, exceptional expenses such as legal and advisory costs, capital market costs and other atypical items.

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## Continuous optimization of financing structure as basis for further growth



#### Balance sheet per 31.03.2025

In kEUR	3M 2024	12M 2024	$\Delta$ in kEUR	$\Delta$ in %
Assets	389,975	376,172	13,803	4%
Equity	159,455	159,726	-270	0%
Financial debt	171,880	168,719	3,160	2%
Cash and Cash Equiv.	13,520	24,576	-11,056	-45%
Net debt	158,360	144,143	14,217	10%
Equity Ratio	41%	42%		
Net debt / EBITDA1	7,5	6,4		
EBIT / Interest	1,3	0,4		

- → Increase in assets mainly driven by acquisition of PV park La Chatre and construction progress of Weilrod 2
- → Cash decrease mainly driven by investments in La Chatre
- → Equity mainly stable, resulting in a equity ration of 41%
- → Liabilities to financial institutions, mainly project finance, up by mEUR 3.2 besides regular repayments due to drawdown of project finance debt for Chassiecq and Weilrod 2

## Acquisitions drive cashflow

#### Cashflow statement per 31. March 2025



In kEUR	3M 2025	3M 2024	$\Delta$ in kEUR	$\Delta$ in %
Cashflow from operating activities	8.065	6.118	1.947	32%
Cashflow from investing activities	-15.735	-4.206	-11.529	274%
Cashflow from financing activities	-3.386	-7.016	3.631	-52%
Change in cash and cash equivalents	-11.056	-5.105	-5.951	117%

 $\rightarrow$  Cashflow from operating activities mainly driven by the operation of our wind- and solar farms

- → Cashflow from investing activities mainly driven by the acquisition of the solar farm La Chatre and the payments for the construction of the solar farm Chassiecq and the windfarm Weilrod 2
- → Cashflow from financing activities mainly driven by loan repayments as well as debt drawdowns in connection with the solar farm Chassiecq and the windfarm Weilrod 2

## Guidance again confirmed with 3M/2025

#### Guidance 2025e



In Mio. EUR	Guidance 2025e	FY 2024	Comment
Production (GWh)	529 – 557	441	Production above full-year 2024 due to the new projects Chassiecq and Weilrod 2
Revenue	43.3 – 45.5	36.1	Revenue above FY 2024, despite the assumption that only tariffs are applicable
Adjusted EBITDA	27.1 – 29.2	23.0	Higher operating EBITDA due to higher revenues

<sup>1</sup> The actual figures for January 2025 were taken into account when preparing the guidance at the time of preparing the 2024 annual financial statements.

## **Financial Calendar**

#### For the financial year 2025

Date	Event
9 May 2025	Publication of interim management statement Q1/3M 2025
12 – 14 May 2025	Spring Conference 2025, Frankfurt/Main, Germany
4 July 2025	Annual General Meeting, Frankfurt/Main, Germany
31 July 2025	Publication of sustainability report 2024
15 August 2025	Publication of interim report Q2/6M 2025
10 - 11 September	Pareto Energy Conference, Oslo, Norway
14 November 2025	Publication of interim management statement Q3/9M 2025
24 – 26 November 2025	German Equity Forum (EKF) 2025, Frankfurt/Main, Germany

(Preliminary as of 13 May 2025, subject to changes)



## Thank you for your attention!

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