

П	D		Value Indicators:	EUR	Warburg ESG Risk Score:	2.5	Description:	
М	Buy		DCF:	3.87	ESG Score (MSCI based):	3.0	Independent power producer	
					Balance Sheet Score:	4.5	operating onshore wind and F	PV
- [	EUR <b>3.90</b>	(EUR 3.80)			Market Liquidity Score:	0.0	projects in Europe	
٠			Market Snapshot:	EUR m	Shareholders:		Key Figures (WRe):	2022e
			Market cap:	160.72	Freefloat	72.80 %	Beta:	0.7
F	Price	EUR 2.80	No. of shares (m):	57.40	Pacifico Renewables	21.90 %	Price / Book:	2.1 x
- [	Jpside	39.3 %	EV:	355.52	Union Investment	5.30 %	Equity Ratio:	26 %
	-		Freefloat MC:	117.00			Net Fin. Debt / EBITDA:	4.0 x
			Ø Trad. Vol. (30d):	39.93 th			Net Debt / EBITDA:	4.0 x

# Third guidance raise in the books; PT up

Clearvise has raised its guidance for the third time in 2022, reflecting the highest-ever market values for PV and onshore wind power in August as well as supportive irradiation conditions. The company now expects sales of EUR 55-59m (was EUR 50-54m) and EBITDA of EUR 41-45m (was EUR 37-41m), but only taking into account realised power prices until August. We had already anticipated the higher market values in August in our estimates and are again above the given guidance, as we include the realised power prices until mid-October in our estimates. Hence, we deem the updated outlook to be fairly conservative with a high probability for another guidance raise. However, the headroom for a further guidance increase will depend on the wind performance in Q4. To account for the high volatility of wind yields, we would expect a guidance update in late Q4 as soon as the majority of the quarterly performance is in the books.

Roadshow feedback confirms upbeat outlook: We hosted a roadshow with Clearvise's management in Germany, the UK and the Nordics. The main topics were: (I) the pending portfolio transaction with Tion Renewables (formerly Pacifico Renewables), (II) Clearvise's growth strategy until 2025, (III) the introduction of an EU-wide power price cap (IV) recent market developments with regard to input costs, margins, returns and the regulatory environment and (V) the IFRS transition and the targeted uplisting of the share to the Prime Standard.

While negotiations with Tion Renewables are still ongoing, Clearvise's management has underpinned its focus on clear, transparent communication once first agreements on governance, pricing and timeline have been reached. For the moment, no additional information can be released, but further details should be available by the end of the year. For 2025, the portfolio target of 750MW in operation and 250MW secured pipeline has been confirmed with a focus on levelled output between PV and onshore wind. This would translate into a technology split of 2/3 PV and 1/3 onshore wind, given their specific load factors. In addition to the already secured pipeline with Altus, Clearvise is already in close talks with other developers to expand its tangible pipeline by approx. 50-80MW. Although current material shortages and rising input costs are causing project delays, we expect European capacity additions to pick up remarkably in 2023, which should allow Clearvise to boost its installed capacity and reach a size of >500MW (operating & contracted) within the next 14 months. To be capable of managing a gigawatt-sized portfolio, Clearvise is already building a digital reporting structure to closely monitor its parks as well as complex marketing structures (PPAs, regulated remuneration and merchant market exposure) and the associated risks. The same applies to the IFRS transition, which is expected to be finalised in 2023, followed by an uplisting of the share in 2024. Regarding the power price cap, no final evaluation can be made yet, as the German government has not published a final framework. However, if the cap price of EUR 180/MWh comes into effect, management does not expect adverse effects on its guidance and growth strategy.

Changes in E	stimates:					
FY End: 31.12. in EUR m	2022e (old)	+/-	2023e (old)	+ / -	2024e (old)	+/-
Sales	61.54	5.8 %	43.28	0.0 %	44.01	0.0 %
EBITDA	45.40	5.9 %	31.30	-0.1 %	32.03	0.0 %
EBIT	18.71	14.4 %	4.62	-0.4 %	5.35	0.0 %

#### Comment on Changes:

- We have updated our estimates for realised power prices until mid-October as well as the latest weather data.
- Our PT increases to EUR 3.90 per share and reflects the adjusted outlook.

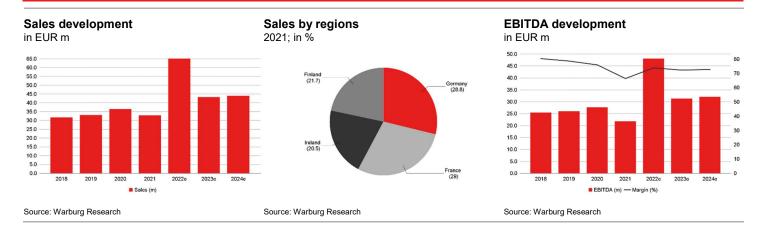


Rel. Performance vs CDAX:	
1 month:	-0.6 %
6 months:	28.5 %
Year to date:	56.7 %
Trailing 12 months:	50.0 %

FY End: 31.12. in EUR m	CAGR (21-24e)	2018	2019	2020	2021	2022e	2023e	2024e
Sales	10.2 %	31.70	33.08	36.45	32.88	65.09	43.28	44.01
Change Sales yoy		20.0 %	4.4 %	10.2 %	-9.8 %	98.0 %	-33.5 %	1.7 %
Gross profit margin		98.8 %	99.2 %	98.9 %	98.9 %	99.5 %	99.2 %	99.2 %
EBITDA	13.6 %	25.48	26.03	27.68	21.84	48.10	31.29	32.03
Margin		80.4 %	78.7 %	75.9 %	66.4 %	73.9 %	72.3 %	72.8 %
EBIT	22.6 %	6.50	6.78	9.13	2.91	21.41	4.60	5.35
Margin		20.5 %	20.5 %	25.1 %	8.8 %	32.9 %	10.6 %	12.2 %
Net income	-	-0.95	-0.40	2.35	-3.28	10.54	-1.96	-0.70
EPS	-	-0.02	-0.01	0.05	-0.06	0.18	-0.03	-0.01
EPS adj.	-	-0.02	-0.01	0.05	-0.06	0.18	-0.03	-0.01
DPS	-	0.00	0.01	0.02	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	0.6 %	1.0 %	n.a.	n.a.	n.a.	n.a.
FCFPS		0.24	0.47	0.54	0.05	-1.08	0.47	0.45
FCF / Market cap		16.2 %	27.7 %	26.6 %	2.0 %	-38.7 %	16.8 %	16.2 %
EV / Sales		7.3 x	6.8 x	6.1 x	8.2 x	5.5 x	7.6 x	6.9 x
EV / EBITDA		9.1 x	8.6 x	8.0 x	12.4 x	7.4 x	10.5 x	9.4 x
EV / EBIT		35.8 x	33.1 x	24.2 x	93.1 x	16.6 x	71.4 x	56.6 x
P/E		n.a.	n.a.	40.4 x	n.a.	15.6 x	n.a.	n.a.
FCF Potential Yield		10.4 %	11.0 %	11.8 %	7.5 %	12.1 %	9.3 %	10.2 %
Net Debt		159.52	141.84	121.87	139.35	194.80	167.78	141.79
ROE		-2.4 %	-1.1 %	6.2 %	-6.9 %	15.7 %	-2.5 %	-0.9 %
ROCE (NOPAT)		n.a.	n.a.	3.1 %	2.9 %	6.1 %	3.0 %	n.a.
Guidance: 2	2022: output o	f 480-540 G\	Nh; sales EU	JR 55-59m; E	BITDA EUR	41-45m		

Company events:



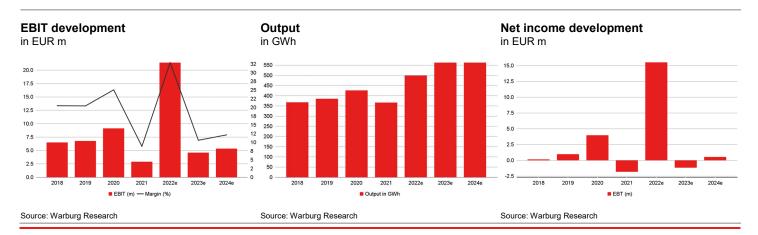


# **Company Background**

- Clearvise's roots go back to the foundation of ABO Invest AG in 2010 which had a strong focus on citizen shareholders ("Bürgerwindaktie").
- The initial growth strategy of ABO Invest relied on ABO Wind. After the successful transformation to clearvise in 2020, the management has executed several acquisitions independently and has built new partnerships
- In 2019 and 2020, activist investors forced ABO Invest to sever the personal and operative ties with ABO Wind. A new management and supervisory board were appointed and the company was renamed to clearvise.
- A transformation process has been initiated to return back to growth.
- The current operational portfolio of clearvise consists of 303 MW (378 MW incl. contracted capacity) in onshore wind (169MW), PV (208MW) and biogas assets (0.8MW) located in Germany, France, Ireland and Finland.

# **Competitive Quality**

- A highly-experienced team of industry experts, capable of operating and optimizing the current portfolio, has developed a lean platform for the integration of further acquisitions.
- Clearvise has introduced a three-pronged market access strategy; clearVALUE, clearPARTNERS and clearSWITCH; to gain a competitive edge and establish a niche market position.
- The market access strategies target the current market as well as the market transition and should allow for profitable growth.
- The technical expertise of the management team and experience with the operation of the former ABO Invest portfolio allows for optimization measures, which will result in higher output.
- By expanding the investment focus of PV projects, the top-line and margins should stabilize further, providing highly visible and predictable cash-flows.





DCF m																			
				d forecast p						Transitiona	•								
Figures in El	JR m		2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	2037e	203
Sales			65.1	43.3	44.0	44.9	45.3	43.1	43.3	43.8	44.3	44.1	41.9	42.3	42.9	43.4	44.6	46.0	4
Sales change	е		98.0 %	-33.5 %	1.7 %	2.0 %	1.0 %	-4.9 %	0.6 %	1.0 %	1.2 %	-0.4 %	-4.9 %	0.9 %	1.5 %	1.2 %	2.8 %	3.1 %	0.9
EBIT E <i>BIT-margin</i>			21.4 32.9 %	4.6 10.6 %	5.3 12.2 %	6.0 13.3 %	6.3 13.9 %	4.7 10.9 %	4.9 11.2 %	5.2 11.8 %	5.7 12.8 %	6.0 13.7 %	5.1 12.1 %	30.7 72.6 %	31.2 72.6 %	31.5 72.6 %	32.4 72.6 %	33.4 72.7 %	72.7
Tax rate (EB			30.0 %	30.0 %	30.0 %	29.0 %	28.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0
NOPAT			15.0	3.2	3.7	4.3	4.5	3.4	3.5	3.8	4.1	4.4	3.7	22.4	22.7	23.0	23.7	24.4	2
Depreciation			26.7	26.7	26.7	26.7	26.7	26.7	26.7	26.7	26.6	26.1	25.4	0.1	0.1	0.1	0.1	0.1	
n % of Sales			41.0 %	61.7 %	60.6 %	59.5 %	58.9 %	61.9 %	61.6 %	61.0 %	60.0 %	59.1 %	60.7 %	0.2 %	0.2 %	0.2 %	0.2 %	0.2 %	0.2
Change in pr			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in lic · Working Ca			2.2	-2.3	0.0	-0.6	0.0	-0.2	0.0	0.0	0.0	0.0	-0.2	0.0	0.1	0.0	0.1	0.1	
Capex			97.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Capex in % o	of Sales		149.3 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0
Other			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(
Free Cash F	low (WACC-	model)	-57.7	32.2	30.4	31.5	31.2	30.3	30.2	30.4	30.7	30.5	29.3	22.5	22.8	23.1	23.6	24.4	24
PV of FCF	(	,	-57.1	30.6	27.7	27.6	26.2	24.4	23.4	22.6	21.8	20.8	19.2	14.1	13.8	13.4	13.2	13.0	12
share of PVs	;	i	<b>0</b> 1.1	0.3 %						99.7	%								
																		To	erm. Va
2039e	2040e	2041e	2042e	2043e	2044e	2045e	2046e	2047e	2048e	2049e	2050e	2051e	2052e	2053e	2054e	2055e	2056e	2057e	siiii. Va
47.0 1.2 %	43.4 -7.6 %	43.9 1.2 %	44.6 1.6 %	44.4 -0.5 %	37.2 -16.3 %	36.4 -2.1 %	24.5 -32.6 %	24.9 1.3 %	25.1 0.9 %	18.8 -25.2 %	19.1 2.1 %	19.5 1.9 %	19.9 1.9 %	17.2 -13.5 %	17.5 1.9 %	17.9 1.9 %	16.5 -7.8 %	12.9 -21.9 %	0.0
34.2	31.8	32.2	32.8	32.6	27.3	26.7	18.0	18.2	18.4	13.7	14.0	14.3	14.5	12.6	12.8	13.1	12.0	9.4	0.0
72.7 %	73.4 %	73.4 %	73.4 %	73.4 %	73.3 %	73.3 %	73.2 %	73.2 %	73.2 %	73.1 %	73.1 %	73.2 %	73.2 %	73.1 %	73.1 %	73.1 %	73.1 %	73.0 %	
27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	
24.9	23.2	23.5	23.9	23.8	19.9	19.5	13.1	13.3	13.4	10.0	10.2	10.4	10.6	9.2	9.4	9.5	8.8	6.9	
0.1 0.2 %	0.1 0.2 %	0.1 0.2 %	0.1 0.2 %	0.1 0.2 %	0.1 0.2 %	0.1 0.2 %	0.1 0.3 %	0.1 0.3 %	0.1 0.3 %	0.1 <i>0.4</i> %	0.1 0.4 %	0.1 <i>0.4</i> %	0.1 <i>0.4</i> %	0.1 <i>0.4</i> %	0.1 0.4 %	0.1 0.4 %	0.1 0.5 %	0.1 0.6 %	
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
0.1	-0.3	0.0	0.1	0.0	-0.6	-0.1	-1.1	0.0	0.0	-0.6	0.0	0.0	0.0	-0.2	0.0	0.0	-0.1	-1.5	
0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	0.0 0.0 %	
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
25.0	23.6	23.6	23.9	23.9	20.6	19.6	14.3	13.3	13.5	10.7	10.3	10.5	10.7	9.5	9.4	9.6	9.0	8.4	
12.3	11.2	10.7	10.4	10.0	8.3	7.5	5.3	4.7	4.6	3.5	3.2	3.1	3.1	2.6	2.5	2.4	2.2	2.0	(
12.0				10.0	0.0	7.0	0.0			0.0	0.2	0	0.1	2.0	2.0	2			0.0 %
	ameter								_	Valu	ation (m)								
Model nar	u				D.	erivation o	f Rota:		_		. ,	until 2057	'o	376	Ω				
	Derivation of WACC:				D	c.ivauoii 0	, Dota.				inal Values		•	0					
	of WACC:			5.0 %		nancial St	rength		70		ncial liabili			162					
Debt ratio				2.1 %		quidity yclicality			60 60		ion liabiliti	es			.0				
Derivation Debt ratio Cost of del	bt			0.07				0.	60		d capital			0					
Derivation  Debt ratio  Cost of del  Market retu	ot um			8.3 % 2.8 %			cv.	Λ	70	Mino	rity interes				9				
Derivation  Debt ratio  Cost of del  Market retu  Risk free ra	ot urn ate		;	8.3 % 2.8 % 5.5 %	Ti	ansparen	су		70 70		rity interes et val. of i	าvestment	s	0					
Derivation Debt ratio Cost of del Market retu	ot urn ate um			2.8 %	Ti		су				et val. of i		s		.0	No. of	shares (r	n)	63

Sensitivity Value	per	share	(EUR)	

	T	erminal Gr	owth				Delta EBIT-margin								
Beta	(WACC)	-0.75 %	-0.50 %	-0.25 %	0.00 %	0.25 %	0.50 %	0.75 %	-1.50 pp	-1.00 pp	-0.50 pp	0.0	0.50 pp	1.00 pp	1.50 pp
0.99	(5.2 %)	3.18	3.18	3.18	3.18	3.18	3.18	3.18	3.06	3.10	3.14	3.18	3.22	3.26	3.30
0.83	(4.7 %)	3.51	3.51	3.51	3.51	3.51	3.51	3.51	3.38	3.42	3.47	3.51	3.55	3.59	3.63
0.74	(4.4 %)	3.68	3.68	3.68	3.68	3.68	3.68	3.68	3.55	3.60	3.64	3.68	3.72	3.77	3.81
0.66	(4.2 %)	3.87	3.87	3.87	3.87	3.87	3.87	3.87	3.73	3.78	3.82	3.87	3.91	3.95	4.00
0.58	(3.9 %)	4.06	4.06	4.06	4.06	4.06	4.06	4.06	3.92	3.97	4.01	4.06	4.10	4.15	4.19
0.49	(3.7 %)	4.26	4.26	4.26	4.26	4.26	4.26	4.26	4.12	4.16	4.21	4.26	4.30	4.35	4.39
0.33	(3.2 %)	4.68	4.68	4.68	4.68	4.68	4.68	4.68	4.54	4.59	4.63	4.68	4.73	4.78	4.83

- Our Warburg IPP-DCF approach is a modified valuation approach for the valuation of renewable energy assets.
- Since we can calculate top-line and margin generation of each park over the useful live, we extend our DCF-approach.
- We do not apply a terminal value to our valuation, reflecting the limited life of renewable energy assets.
- For our calculation, we assume a useful life of 30 years for onshore wind and 35 years for PV.
- We only include the current portfolio size of clearvise in our Warburg IPP-DCF.

# Clearvise



Valuation							
	2018	2019	2020	2021	2022e	2023e	2024e
Price / Book	1.9 x	2.2 x	2.6 x	2.3 x	2.1 x	2.1 x	2.1 x
Book value per share ex intangibles	0.62	0.62	0.66	0.88	1.28	1.26	1.25
EV / Sales	7.3 x	6.8 x	6.1 x	8.2 x	5.5 x	7.6 x	6.9 x
EV / EBITDA	9.1 x	8.6 x	8.0 x	12.4 x	7.4 x	10.5 x	9.4 x
EV / EBIT	35.8 x	33.1 x	24.2 x	93.1 x	16.6 x	71.4 x	56.6 x
EV / EBIT adj.*	35.8 x	33.1 x	24.2 x	93.1 x	16.6 x	71.4 x	56.6 x
P/FCF	6.2 x	3.6 x	3.8 x	49.4 x	n.a.	5.9 x	6.2 x
P/E	n.a.	n.a.	40.4 x	n.a.	15.6 x	n.a.	n.a.
P / E adj.*	n.a.	n.a.	40.4 x	n.a.	15.6 x	n.a.	n.a.
Dividend Yield	n.a.	0.6 %	1.0 %	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	10.4 %	11.0 %	11.8 %	7.5 %	12.1 %	9.3 %	10.2 %
*Adjustments made for: -							

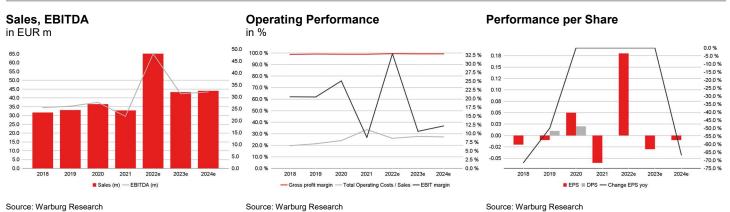
Company Specific Items															
	2018	2019	2020	2021	2022e	2023e	2024e								
Output in GWh	368	385	426	367	499	563	563								



Consolidated profit & loss							
In EUR m	2018	2019	2020	2021	2022e	2023e	2024
Sales	31.70	33.08	36.45	32.88	65.09	43.28	44.01
Change Sales yoy	20.0 %	4.4 %	10.2 %	-9.8 %	98.0 %	-33.5 %	1.7 %
Increase / decrease in inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Own work capitalised	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Sales	31.70	33.08	36.45	32.88	65.09	43.28	44.01
Material expenses	0.39	0.28	0.40	0.35	0.35	0.33	0.33
Gross profit	31.31	32.81	36.05	32.53	64.74	42.95	43.68
Gross profit margin	98.8 %	99.2 %	98.9 %	98.9 %	99.5 %	99.2 %	99.2 %
Personnel expenses	0.30	0.22	0.30	0.66	0.80	0.80	0.81
Other operating income	3.02	1.57	0.94	0.22	0.49	0.33	0.55
Other operating expenses	8.55	8.12	9.00	10.25	16.33	11.19	11.38
Unfrequent items	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EBITDA	25.48	26.03	27.68	21.84	48.10	31.29	32.03
Margin	80.4 %	78.7 %	75.9 %	66.4 %	73.9 %	72.3 %	72.8 %
Depreciation of fixed assets	18.98	19.25	18.55	18.93	26.06	26.06	26.06
EBITA	6.50	6.78	9.13	2.91	22.04	5.23	5.98
Amortisation of intangible assets	0.00	0.00	0.00	0.00	0.63	0.63	0.63
Goodwill amortisation	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EBIT	6.50	6.78	9.13	2.91	21.41	4.60	5.35
Margin	20.5 %	20.5 %	25.1 %	8.8 %	32.9 %	10.6 %	12.2 %
EBIT adj.	6.50	6.78	9.13	2.91	21.41	4.60	5.35
Interest income	0.01	0.00	0.00	0.02	0.00	0.00	0.00
Interest expenses	6.34	5.79	5.13	4.72	5.89	5.76	4.81
Other financial income (loss)	0.02	0.02	0.02	0.02	0.00	0.00	0.00
EBT	0.15	0.98	3.98	-1.81	15.52	-1.16	0.54
Margin	0.5 %	3.0 %	10.9 %	-5.5 %	23.8 %	-2.7 %	1.2 %
Total taxes	1.37	1.38	1.63	1.47	4.98	0.80	1.24
Net income from continuing operations	-1.22	-0.40	2.35	-3.28	10.54	-1.96	-0.70
Income from discontinued operations (net of tax)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net income before minorities	-1.22	-0.40	2.35	-3.28	10.54	-1.96	-0.70
Minority interest	-0.27	0.00	0.00	0.00	0.00	0.00	0.00
Net income	-0.95	-0.40	2.35	-3.28	10.54	-1.96	-0.70
Margin	-3.0 %	-1.2 %	6.4 %	-10.0 %	16.2 %	-4.5 %	-1.6 %
Number of shares, average	49.00	49.00	49.00	53.78	57.40	57.40	57.40
EPS	-0.02	-0.01	0.05	-0.06	0.18	-0.03	-0.01
EPS adj.	-0.02	-0.01	0.05	-0.06	0.18	-0.03	-0.01
*Adjustments made for:							

Guidance: 2022: output of 480-540 GWh; sales EUR 55-59m; EBITDA EUR 41-45m

Financial Ratios							
	2018	2019	2020	2021	2022e	2023e	2024e
Total Operating Costs / Sales	19.6 %	21.3 %	24.1 %	33.6 %	26.1 %	27.7 %	27.2 %
Operating Leverage	5.0 x	1.0 x	3.4 x	7.0 x	6.5 x	2.3 x	9.7 x
EBITDA / Interest expenses	4.0 x	4.5 x	5.4 x	4.6 x	8.2 x	5.4 x	6.7 x
Tax rate (EBT)	892.1 %	141.0 %	41.0 %	-80.9 %	32.1 %	-68.6 %	229.0 %
Dividend Payout Ratio	0.0 %	n.m.	41.8 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

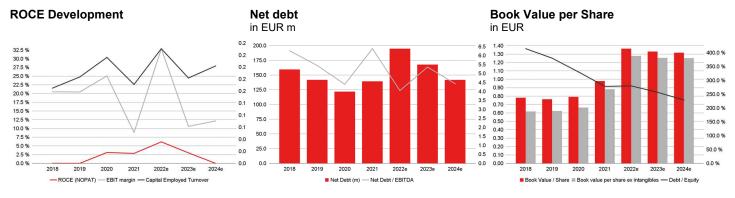


Source: Warburg Nesearch Source: Warburg Nesearch



Consolidated balance sheet							
In EUR m	2018	2019	2020	2021	2022e	2023e	2024
Assets							
Goodwill and other intangible assets	8.01	6.83	6.20	5.57	4.94	4.31	3.68
thereof other intangible assets	0.00	0.00	0.00	0.00	-0.63	-1.26	-1.89
thereof Goodwill	8.01	6.83	6.20	5.57	5.57	5.57	5.57
Property, plant and equipment	193.99	176.04	157.78	191.33	262.46	236.40	210.35
Financial assets	0.25	0.23	0.21	0.19	0.19	0.19	0.19
Other long-term assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fixed assets	202.25	183.10	164.19	197.09	267.59	240.90	214.22
Inventories	0.12	0.16	0.20	0.29	0.30	0.20	0.20
Accounts receivable	4.66	4.48	5.31	5.85	8.00	5.30	5.40
Liquid assets	14.54	14.68	17.32	23.20	17.48	21.51	24.51
Other short-term assets	0.68	0.65	0.89	4.49	4.49	4.49	4.49
Current assets	20.00	19.97	23.73	33.83	30.27	31.50	34.59
Total Assets	222.30	203.10	187.90	230.90	297.90	272.40	248.80
Liabilities and shareholders' equity							
Subscribed capital	49.00	49.00	49.00	57.40	63.14	63.14	63.14
Capital reserve	13.27	13.27	13.27	25.59	31.33	31.33	31.33
Retained earnings	0.46	0.46	0.99	0.99	11.52	9.56	8.86
Other equity components	-24.47	-25.36	-24.50	-27.78	-27.68	-27.68	-27.78
Shareholders' equity	38.26	37.37	38.76	56.20	78.32	76.36	75.56
Minority interest	4.92	4.90	4.89	4.88	0.00	0.00	0.00
Total equity	43.18	42.27	43.64	61.08	78.32	76.36	75.56
Provisions	2.13	2.38	2.69	3.02	3.02	3.02	3.02
thereof provisions for pensions and similar obligations	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Financial liabilities (total)	174.06	156.51	139.19	162.55	212.28	189.29	166.30
Short-term financial liabilities	18.07	17.53	18.35	0.00	33.67	33.67	33.67
Accounts payable	1.57	1.00	0.91	1.42	1.40	0.90	1.00
Other liabilities	1.37	0.91	1.48	2.88	2.88	2.88	2.88
Liabilities	179.13	160.80	144.27	169.86	219.58	196.09	173.20
Total liabilities and shareholders' equity	222.30	203.10	187.90	230.90	297.90	272.40	248.80

Financial Ratios							
	2018	2019	2020	2021	2022e	2023e	2024e
Efficiency of Capital Employment							
Operating Assets Turnover	0.2 x						
Capital Employed Turnover	0.2 x						
ROA	-0.5 %	-0.2 %	1.4 %	-1.7 %	3.9 %	-0.8 %	-0.3 %
Return on Capital							
ROCE (NOPAT)	n.a.	n.a.	3.1 %	2.9 %	6.1 %	3.0 %	n.a.
ROE	-2.4 %	-1.1 %	6.2 %	-6.9 %	15.7 %	-2.5 %	-0.9 %
Adj. ROE	-2.4 %	-1.1 %	6.2 %	-6.9 %	15.7 %	-2.5 %	-0.9 %
Balance sheet quality							
Net Debt	159.52	141.84	121.87	139.35	194.80	167.78	141.79
Net Financial Debt	159.52	141.84	121.87	139.35	194.80	167.78	141.79
Net Gearing	369.4 %	335.5 %	279.2 %	228.2 %	248.7 %	219.7 %	187.7 %
Net Fin. Debt / EBITDA	626.0 %	544.9 %	440.3 %	638.2 %	405.0 %	536.3 %	442.6 %
Book Value / Share	0.8	0.8	0.8	1.0	1.4	1.3	1.3
Book value per share ex intangibles	0.6	0.6	0.7	0.9	1.3	1.3	1.3

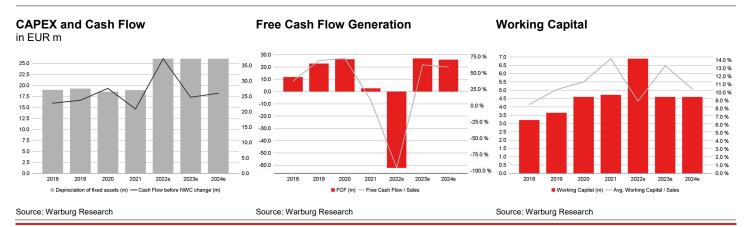


Source: Warburg Research Source: Warburg Research Source: Warburg Research



Consolidated cash flow statement							
In EUR m	2018	2019	2020	2021	2022e	2023e	2024
Net income	-1.22	-0.40	2.37	-3.28	10.54	-1.96	-0.70
Depreciation of fixed assets	18.98	19.25	18.55	18.93	26.06	26.06	26.06
Amortisation of goodwill	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Amortisation of intangible assets	0.00	0.00	0.00	0.00	0.63	0.63	0.63
Increase/decrease in long-term provisions	0.61	0.17	0.38	0.00	0.00	0.00	0.00
Other non-cash income and expenses	4.43	4.70	6.27	5.25	0.00	0.00	0.00
Cash Flow before NWC change	22.80	23.72	27.56	20.90	37.23	24.73	25.99
Increase / decrease in inventory	0.00	0.00	-0.04	-1.19	-0.01	0.10	0.00
Increase / decrease in accounts receivable	1.08	0.16	-0.83	-1.23	-2.15	2.70	-0.10
Increase / decrease in accounts payable	-1.78	-0.96	-0.08	0.00	-0.02	-0.50	0.10
Increase / decrease in other working capital positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase / decrease in working capital (total)	-0.70	-0.80	-0.96	-2.42	-2.18	2.30	0.00
Net cash provided by operating activities [1]	22.10	22.92	26.61	18.48	35.05	27.03	25.99
Investments in intangible assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Investments in property, plant and equipment	0.00	0.00	-0.26	-15.82	-97.19	0.00	0.00
Payments for acquisitions	-1.17	0.00	0.00	-14.54	0.00	0.00	0.00
Financial investments	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Income from asset disposals	0.00	1.07	0.36	0.00	0.00	0.00	0.00
Net cash provided by investing activities [2]	-9.18	0.97	0.10	-30.35	-97.19	0.00	0.00
Change in financial liabilities	-5.09	-17.99	-17.34	1.69	44.94	-22.99	-22.99
Dividends paid	0.00	-0.49	-0.98	0.00	0.00	0.00	0.00
Purchase of own shares	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital measures	0.00	0.00	0.00	20.72	11.48	0.00	0.00
Other	-6.27	-5.77	-5.05	-4.68	0.00	0.00	0.00
Net cash provided by financing activities [3]	-11.36	-24.25	-23.37	17.73	56.42	-22.99	-22.99
Change in liquid funds [1]+[2]+[3]	1.57	-0.35	3.34	5.86	-5.72	4.03	2.99
Effects of exchange-rate changes on cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash and cash equivalent at end of period	14.58	14.19	18.02	23.18	17.48	21.51	24.51

Financial Ratios							
	2018	2019	2020	2021	2022e	2023e	2024e
Cash Flow							
FCF	11.85	22.82	26.34	2.66	-62.14	27.03	25.99
Free Cash Flow / Sales	37.4 %	69.0 %	72.3 %	8.1 %	-95.5 %	62.4 %	59.0 %
Free Cash Flow Potential	24.11	24.65	26.05	20.37	43.12	30.49	30.79
Free Cash Flow / Net Profit	-1246.5 %	-5690.9 %	1123.0 %	-81.0 %	-589.7 %	-1378.4 %	-3718.1 %
Interest Received / Avg. Cash	0.1 %	0.0 %	0.0 %	0.1 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	3.6 %	3.5 %	3.5 %	3.1 %	3.1 %	2.9 %	2.7 %
Management of Funds							
Investment ratio	0.0 %	0.0 %	0.7 %	48.1 %	149.3 %	0.0 %	0.0 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	0.0 %	0.0 %	1.4 %	83.6 %	364.2 %	0.0 %	0.0 %
Avg. Working Capital / Sales	8.5 %	10.4 %	11.3 %	14.2 %	8.9 %	13.3 %	10.5 %
Trade Debtors / Trade Creditors	296.3 %	449.1 %	582.1 %	413.1 %	571.4 %	588.9 %	540.0 %
Inventory Turnover	3.3 x	1.7 x	1.9 x	1.2 x	1.2 x	1.7 x	1.7 x
Receivables collection period (days)	54	49	53	65	45	45	45
Payables payment period (days)	1,486	1,321	837	1,460	1,441	992	1,103
Cash conversion cycle (Days)	-1,321	-1,055	-597	-1,094	-1,087	-727	-837





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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Clearvise	3, 4, 5	http://www.mmwarburg.com/disclaimer/disclaimer en/DE000A1EWXA4.htm



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Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
<b>"_</b> "	Rating suspended:	The available information currently does not permit an evaluation of the company.

## WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING

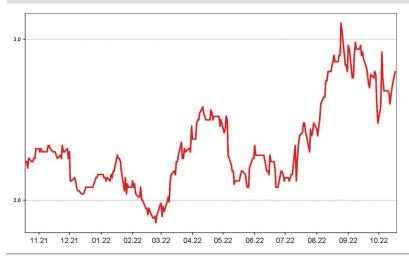
Rating	Number of stocks	% of Universe
Buy	161	75
Hold	46	21
Sell	4	2
Rating suspended	4	2
Total	215	100

## WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	45	80
Hold	8	14
Sell	1	2
Rating suspended	2	4
Total	56	100

# PRICE AND RATING HISTORY CLEARVISE AS OF 18.10.2022



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.



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